

## Grand Mariner SEL

MSRP 10.24.2013

 Dealership Name: \_\_\_\_\_  
 Order Type: \_\_\_\_\_

 Customer name (if sold): \_\_\_\_\_  
 Required Ship Date (if applicable): \_\_\_\_\_

(1) CHOOSE MODEL		
Grand Mariner SEL 230		
Grand Mariner SEL 250		
(2) CHOOSE EXTERIOR COLOR		
Black Sapphire	N/C	N/C
Champagne	N/C	N/C
Midnight Blue	N/C	N/C
Royal Garnet	N/C	N/C
Sterling Gray	N/C	N/C
White Diamond	N/C	N/C
Black Sapphire Accent	410	410
Champagne Accent	410	410
Midnight Blue Accent	410	410
Platinum Silver Accent	470	470
Royal Garnet Accent	410	410
Sandy Pearl Accent	410	410
<i>Sterling Gray &amp; White Diamond use Black Sapphire canvas.</i>		
(3) CHOOSE INTERIOR DÉCOR		
Dark Furniture - Desert Camel	S	S
Light Furniture - Ivory Cashmere	N/C	N/C
Pillow Top Dark - Desert Camel	850	850
Pillow Top Light - Ivory Cashmere	850	850
(4) CHOOSE FLOORPLAN		
SL - Single Rear Facing Lounger	S	S
SLEB - adds entertainment bar - req lighted cupholders	3,470	3,470
SLEC - adds entertainment center	1,330	1,330
OPTIONAL 2PC PORT BOW GROUP		
2pc port bow group Ultra Lux seats & flip-up table	470	470
2pc port bow group DeLux seats & flip-up table	-	1,170
(5) CHOOSE BOAT/ENGINE PACKAGE		
BASE BOAT (no engine)	37,410	38,950
Packages include base boat & engine (incl rigging, installation & prop)		
<b>Mer cruiser</b>		
4.3L MPI B3 Merc 220hp (incl catalytic converter)	62,610	64,150
5.0L MPI B3 Merc 260hp (incl catalytic converter)	66,190	67,720
350 MAG MPI B3 Merc 300hp (incl catalytic converter)	68,630	70,160
8.2L MAG EC Merc 380hp (incl catalytic converter)	-	78,910
8.2L MAG HO EC Merc 430hp (incl catalytic converter)	-	89,080

\*Bolted engines require Pili or XTR package.

† Req. lifting strakes &amp; skin kit

(6) CHOOSE DISCOUNT PACKAGE		
Packages include 5% Discount	230	250
<b>Lighting Package</b>	2,230	2,230
<i>Includes Lighted Cupholders, 12' Lighted Bimini, Ladder LED Lights, Underdeck Lighting, Rope Lighting, and Underwater Lights (NO SUBSTITUTIONS)</i>		

<b>Sport Edition (SL Floorplan only)</b>	2,000	2,000
<i>Black anodized fence, rubrail, and bimini. Sport Edition furniture: slate gray carbon fiber vinyl accent w/ black welt. Sport Edition helm - carbon fiber dash panels, and upgrades Euro steering wheel in black.</i>		

This Microsoft Excel tool is intended to aid in the sales process and should not be used as a sales contract or for publicized pricing. With Excel, there is a chance for calculation errors possibly because of modifications to the file or even by the use of different versions of Microsoft Excel. Pricing is subject to change without notice.

(7) CHOOSE OPTIONAL FEATURES		
Bimini, 12' Lighted (includes ladder LED lights)	570	570
Bimini, double - na LED lights or power top	1,260	1,260
Bimini, electric power top (incl Bimini/Ladder LED lights)	1,430	1,430
Enclosure, full - incl. double Bimini	3,990	3,990
Reusable Transportation Cover	90	90
Fish finder w. GPS & depthsounder (Elite 4)-(in dash)	590	590
Fish finder w. GPS, top mount (HDS-5 Gen2)	1,040	1,040
Gauge, SmartCraft MercMonitor	690	690
Helm, Smart Storage pull-out drawer	600	600
Raised helm - na helm smart strg, Sport Arch, Delta Tower, adj height or 2 tube skin kit	870	870
Steering Wheel Upgrade - (Woodgrain upgraded Euro)	330	330
Touch Screen Control - Verado/Mercurier Only	3,590	3,590
Air Compressor, bi-directional (inflatables)	50	50
Battery on-shore charger, 120V	170	170
Battery on-shore charger, 240V - recom for int'l dealers	280	280
Changing room w. curtain	390	390
Cupholder, portable (1)	90	90
Cupholder, wood grain, portable (1)	150	150
Cupholders, lighted (L/O/S)	410	410
Custom Painted Engine Cowl - (Black with Pearl White) (Verado Only)	1,800	1,800
Deck Extension, 2' bow (extends LOA) - na XTR pkg	710	-
Fence, upholstered interior	750	750
Fender caddle	140	140
Fenders, 2 additional fenders w. straps	90	90
Fire extinguisher, automatic	270	270
Flag, country (specify)	110	110
Gale, bow smart storage caddle	110	110
Gale, starboard	330	S
Grill, stainless steel (Fence and/or swimplatform mounted)	230	230
Heated helm seat - na, adj. height base	470	470
Lighting, rope (at seat base) - na courtesy lights	250	250
Lighting, under deck	530	530
Lighting, underwater LED (2)- (Lights on Transom Brackets on Outside Tubes)	600	600
Mooring eyes, midship	60	60
Porta Potti	200	200
Railing, safety (SST) - req SL floorplan & Ski Tow Bar/Pylon	770	770
Refrigerator, SST - Req. DLEB, SLEB, or SLEC floorplan (NA Smart Storage Drawer)	1,460	1,460
Sink w. pressurized faucet, freshwater tank - Req. SLEB or SLEC floorplan	510	510
Smart Storage Drawer- Req. Ent. Center/Ent. Galley/Ent. Bar- NA Refrigerator	600	600
Carpet, Berber	140	140
Carpet, snap-in Berber w. full vinyl flooring	1,430	1,430
Flooring, Faux Mahogany at bow - na bow deck extension & 2pc port bow grp	480	480
Flooring, Faux Mahogany at rear	480	480
Flooring, Faux Mahogany full	1,700	1,700
Flooring, Faux Teak at bow - n.a. bow deck extension & 2pc port bow grp	2,330	2,330
Flooring, Faux Teak at rear	2,330	2,330
Flooring, vinyl at bow - na bow deck extension & 2pc port bow grp	210	210
Flooring, vinyl full	430	430
Flooring, Woven Seagrass at bow - na bow deck extension & 2pc port bow grp	480	480
Flooring, Woven Seagrass at rear	480	480
Flooring, Woven Seagrass full	1,700	1,700
Flooring, Woven Teak (Dark) at bow - na bow deck ext & 2pc port bow grp	480	480
Flooring, Woven Teak (Dark) at rear	480	480
Flooring, Woven Teak (Dark) full	1,700	1,700
Flooring, Woven Teak (Light) at bow - na bow deck ext & 2pc port bow grp	480	480
Flooring, Woven Teak (Light) at rear	480	480
Flooring, Woven Teak (Light) full	1,700	1,700
Seat, adj height base w. slider/swivel - na raised helm, salt water pkg II or bolster seat	140	140
Seat, helm, flip-up bolster UltraLux - na raised helm	340	340
Seat, helm, Double Lux (affects table) - na adj height or raised helm	770	770
Seat, jump - na 2 tube skin kit, FS Floorplan	790	790
Table, additional black acrylic w/ drink & stemware holders - (na w/ Ski Locker)	230	230
Table, additional wood grain w/ molded drink holders - (na w/ Ski Locker)	230	230
Table, upgrade to black acrylic w/ drink and stemware holders	130	130
Polished Tubes, incl Tube Protectant Application (3 Tube)-(Warranty Excl)(Contact for Details)	3,330	3,330
Tube Protectant Application (3 tube boat)-(Warranty Exclusion)	660	660
Salt Water Pkg I (incl 4 anodes)	130	130
Salt Water Pkg II (rolocast helm seat, 4 anodes, riveted hinges, alum gale hinges)	660	660
Ski locker, incl auto bilge pump (Req Pili/XTR)	1,330	1,330
Sound System, Polk Diamond (incl amp, Polk stereo & spkrs, subwoofer)	1,670	1,670
Speakers, lighted - na Polk upgrade & Polk Diamond (not incl in RFL)	260	260
Speakers, lighted SST covers - req Polk upgrade or Polk Diamond (not incl in RFL)	420	420
Speakers, Polk upgrade	300	300
Speakers, SST cover - req Polk speakers	240	240
<b>MSRP TOTAL (base boat, engine, options)</b>	<b>230</b>	<b>250</b>
Auto calculation based on choices made on this order form	<b>0</b>	<b>0</b>

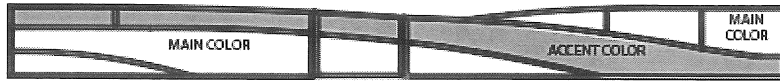
\*To use this form type "x" next to the items you want to order

# GRAND MARINER SEL

Order Selection Support Material

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## EXTERIOR FENCE SIDE PROFILE- OPTION ACCENT PLACEMENT

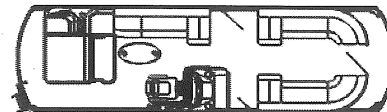
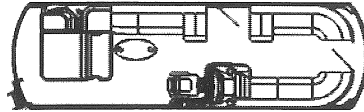


230

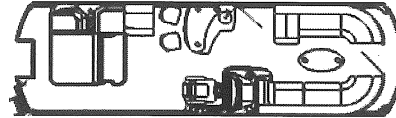
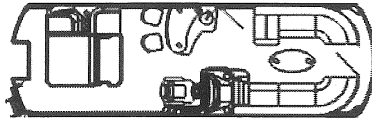
250

## FLOORPLANS

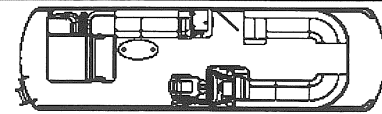
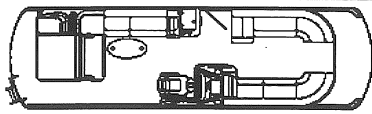
SL - Single Rear Facing Lounger (STANDARD)



SLEB - adds entertainment bar- req. lighted cupholders



SLEC - adds entertainment center



2PC Port Bow Group

